

RUTGERS

New Jersey Agricultural
Experiment Station

Rutgers Soil Testing and Plant Diagnostic Services

2017 Fiscal Year Report (July 1, 2016 to June 30, 2017)

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2017 Fiscal Year

Rutgers Soil Testing and Plant Diagnostic Services

Annual Report

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Introduction

Rutgers Soil Testing and Plant Diagnostic Services are provided by Rutgers Cooperative Extension (RCE), the outreach component of the New Jersey Agricultural Experiment Station (NJAES) and School of Environmental and Biological Sciences (SEBS). Located on the Cook Campus, these laboratories provide New Jersey citizens with chemical and mechanical analyses of soil and diagnoses of plant problems. Their mission is to provide such services in an accurate and timely manner to meet the increasing agricultural and environmental needs of the State. These goals are achieved in cooperation with extension and research faculty and staff at NJAES. This report summarizes the activities of these laboratories during the 2017 fiscal year.

History

The Rutgers Soil Testing Laboratory

Soil testing at Rutgers has a history as long as the NJAES has been in existence. As early as the 1860s, George H. Cook was involved in the chemical analysis of soils and fertilizers. E.B. Voorhees followed Cook as director of the Experiment Station and became famous for applying chemistry to soil fertility issues. By 1940 when the Department of Soils was formed, soil testing for the public had begun in earnest as thousands of samples were analyzed for elemental deficiencies, acidity levels, and organic matter content. After the Departments of Soils merged with Farm Crops to form the Department of Soils and Crops in 1963, Dr. Dennis Markus became director of the public soil testing laboratory in the new department. When Dr. Markus retired in 1984, Dr. Harry Motto guided laboratory operations until his own retirement in 1996. Under the subsequent leadership of Dr. Stephanie Murphy, the Rutgers Soil Testing Laboratory (STL) has processed over 156,960 soil samples for chemical and physical analysis and continues to play an integral role in soil nutrient management, engineering, and environmental assessments for the public and for RCE and SEBS/NJAES programs. Since January 2006, the STL has been located in Rutgers' Administrative Services Building II on US Route 1 in New Brunswick, NJ: administratively, the STL is part of the Plant Biology and Pathology Department.

The Rutgers Plant Diagnostic Laboratory and Nematode Detection Service

The Rutgers Plant Diagnostic Laboratory and Nematode Detection Service (PDL) was established in 1991 by the dedicated efforts of RCE faculty members Dr. Ann B. Gould and Dr. Bruce B. Clarke, Specialists in Plant Pathology, Dr. Zane

Helsel, former Director of Rutgers Cooperative Extension, and Dr. Karen Giroux, past Assistant Director of NJAES. The laboratory was housed in the former USDA post-harvest research laboratory and then Martin Hall on the Cook College campus until 2000 when it was relocated to the Ralph Geiger Turfgrass Education Center at Horticultural Research Farm II in North Brunswick, NJ. The Geiger Center was made possible through the vision and financial backing of Mr. Ralph Geiger and a large group of University and turf industry cooperators.

The PDL accepted its first samples on June 26, 1991, and has since examined 51,324 samples submitted for plant problem diagnosis, nematode analysis, or identification. The laboratory has become an integral part of RCE and SEBS/NJAES programs by providing diagnostic and educational services in support of the teaching, research, and outreach efforts of SEBS/NJAES.

Staff and Cooperators

PDL

Mr. Richard Buckley is the director of the Plant Diagnostic Laboratory. He was hired as a program associate in 1991 and has been in his current position since 1994. Mr. Buckley received his M.S. in Turfgrass Pathology from Rutgers University in 1991. He has a B.S. in Entomology and Plant Pathology from the University of Delaware. He also received special training in nematode detection and identification from Clemson University. Mr. Buckley has work experience in diagnostics, soil testing, and field research, and is currently responsible for sample diagnosis, soil analysis for nematodes, and the day-to-day operation of the PDL. He also participates in research, teaching, and outreach activities.

Ms. Sabrina Tirpak, Principal Laboratory Technician, has worked for the PDL since 1998. She received her B.S. in Plant Science, with an emphasis in horticulture and turf industries as well as a minor in entomology, from Rutgers University in May 2000. She also attended Clemson University for special training in nematode detection and identification. Ms. Tirpak has primary responsibility for insect and weed identification, rapid screening of disease samples using enzyme-based test kits, and assisting in all other aspects of laboratory operations. She also participates in research, teaching, and outreach activities.

STL

Dr. Stephanie Murphy is the director of the STL. She has served the University in this capacity since 1996 after several years as a post-doctoral research associate and instructor within the De-

partment of Environmental Sciences. Dr. Murphy has a Ph.D. in Soil Science from Michigan State University, an M.S. in Soil Management and Conservation from Purdue University, and a B.S. in Agronomy from Ohio State University. She is a member of the American Society of Agronomy, the Soil Science Society of America, the Soil & Water Conservation Society, and the New Jersey Association of Professional Soil Scientists. Dr. Murphy is responsible for the day-to-day operations of the STL and participates in research, teaching, and outreach activities.

Mr. Steve Griglak, Principal Laboratory Technician, has worked in the STL since 1995. He received his B.S. in Environmental Science from Rutgers University in May 1998. Mr. Griglak's primary duties include the extraction and analysis of soil nutrients and the coordination and performance of the various special tests offered by the laboratory. He is also responsible for the maintenance and repair of laboratory equipment and testing devices.

Ms. Terriann DiLalo has been a part-time administrative assistant for the STL since 2002. She is responsible for data entry, report generation, invoice processing, record keeping, and supply procurement.

Ms. Phyllis Berger was hired as a laboratory technician in 2011. Ms. Berger is a native of New Jersey and earned a B.S. in Geology from Richard Stockton University and an M.S. in soil science from the University of Arizona. She processes soil samples, performs soil tests, provides customer service, and works closely with student assistants.

Other Support

Both the STL and the PDL employ several Rutgers undergraduate students each year to assist in sample preparation, data entry, and clean-up. As the students help with many of the basic day-to-day tasks, they also gain invaluable laboratory experience that will contribute to career success after graduation.

The laboratories also benefit from the assistance of faculty in several departments, Centers, and Institutes at Rutgers University/School of Environmental and Biological Sciences (SEBS). We owe a great deal of our success to the expertise of faculty in the departments of Plant Biology and Pathology, Entomology, Ecology, Evolution and Natural Resources, and Agricultural and Resource Management Agents. We would also like to thank the staff of the Rutgers Office of Continuing Professional Education for their support and assistance with our educational programming, and we also acknowledge members of the SEBS/NJAES Office

of Communications for their support and assistance.

Laboratory Policies

The PDL receives samples from a varied clientele. Sample submission forms, sampling instructions, and fee schedules are available on the NJAES website (www.njaes.rutgers.edu/services). Sample submission forms are also available in local County Agricultural offices and by FAX directly from the PDL. Samples are submitted either by mail to a post office box in Milltown or by private delivery service directly to the laboratory. Many PDL clients walk samples directly into the laboratory.

Samples are processed on a "first come, first served" basis. Detailed records are kept on all samples. A written response including the sample diagnosis, management and control recommendations, and other pertinent information is mailed and/or sent by email or FAX to the client.

Like the PDL, the STL receives samples from a varied clientele, and fee schedules, sampling instructions, and submission forms are available on the NJAES website www.njaes.rutgers.edu/services. Soil samples can be submitted in soil test kits available for purchase from RCE County Offices, which include a submission form, sampling instructions, and a mailing bag to contain the soil sample and paperwork. Standard soil fertility testing (defined as pH, P, K, Mg, Ca, Cu, Mn, Zn, Fe, and B) is included with the purchase of the kit. Additional special tests not included in the standard assay can be requested on the submission form at additional cost. Samples may be submitted without the soil test kits as long as appropriate identifying information and pre-payment is included. Results for any tests not pre-paid will be withheld until payment has been received.

Soil samples are generally processed according to order of entry into the laboratory. Sample analysis can be prioritized, however, by paying a special express processing fee. Upon the completion of the tests, a report is generated and delivered by email or postal mail. General recommendations for limestone and fertilizer are provided on standard test reports for most New Jersey plantings. The client must supply appropriate planting information to receive fertility guidelines. The appropriate county RCE office receives a copy of soil test reports for farmer, homeowner, and landscaping clients for better service to the client and more outreach opportunities for RCE.

Fiscal Year 2017 Report

Operations

PDL

During the 2017 fiscal year (July 1, 2016 to June 30, 2017), the PDL examined 2,252 specimens submitted for diagnosis, identification

(insects, weeds, or fungus), or nematode assay (Table 1), representing a 31% decrease (or 1,010 samples) from FY16. Samples (Figure 2) submitted for diagnosis (-70) decreased and nematode analysis (+60) increased in FY17. There was a decrease in insect identifications (-1,000) mostly from Cooperative Agricultural Pest Survey (CAPS) trap catches. In general, sample submissions remained steady for most of the year, peaking in the summer

Figure 1.

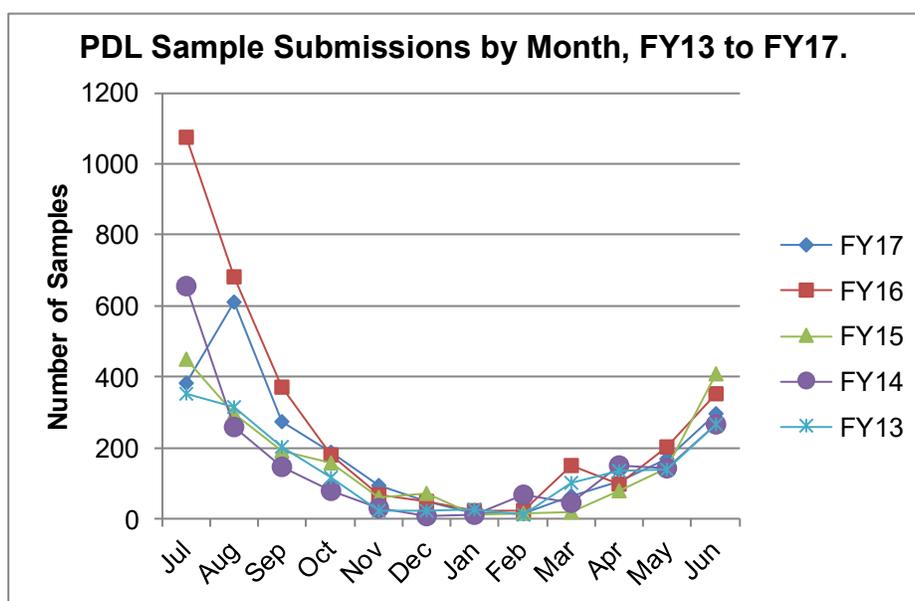
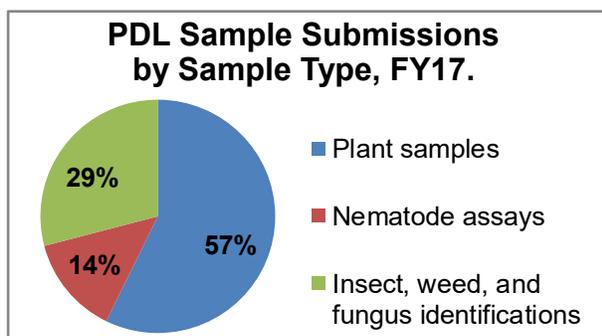


Table 1. PDL sample submissions by month, FY13 to FY17.

Month	FY13	FY14	FY15	FY16	FY17
July	350	655	449	1076	380
August	316	258	294	681	609
September	203	145	190	371	272
October	114	77	158	178	188
November	23	30	60	66	93
December	23	6	69	47	50
January	27	10	12	24	14
February	12	68	16	21	16
March	99	44	19	148	62
April	135	150	80	96	105
May	137	143	142	201	168
June	264	266	407	353	295

Total	1703	1852	1896	3262	2252
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Figure 2.



and declining during the winter. It is our view that 1,500 to 2,000 samples represent peak laboratory capacity, so at 2,252 sample submissions, the PDL was operating well above capacity of the laboratory to function efficiently.

The specimens submitted to the PDL by sample type are presented in Figure 2. Most samples, 57% (1,289), were plant samples submitted for diagnosis, 29% (655) of the samples were insect, mold, or plant identifications and 14% (308) of the samples were for nematode analysis.

In Figure 3, samples submitted to the laboratory are presented by origin. In FY17, 89% of the plant submissions were from commercial clientele, 7% were from residential clientele, and 4% were submitted from research faculty at Rutgers University. Commercial plant managers benefit more financially from our services, thus they submit the majority of samples to the laboratory. This distribution is consistent with other years.

In FY17, 93% of samples submitted for plant or insect identification were from commercial clients, and 7% were residential in origin (Figure 3). Household or nuisance pests are the primary issues of concern for residential clients. Of the nematode assays submitted, 98% of the samples were from commercial clients, with 1% (3 samples) from

research, and 1% (2 samples) from residential clientele. We expect that the number of nematode samples submitted from residential clients (2) will remain low or nonexistent, since much of this clientele is not familiar with nematode pests.

In general, samples from research programs represent a relatively small percentage of the total number of plant and soil samples received. However, research samples are an extremely important component of our submissions. Research samples allow the diagnosticians to cooperate with University faculty on problems of great importance to the State of New Jersey.

Turfgrass and ornamentals represent the largest agricultural commodities in New Jersey. In support of New Jersey as an urban agriculture state, it follows that the vast majority of samples (89%) were either turfgrass or ornamental plants (Figure 4). The wide variety of turf and ornamental species grown under diverse environmental conditions in our state results in a large number of problems not readily identifiable by growers or county faculty with these crops. Furthermore, extension faculty and staff who deal primarily with turfgrass and ornamental plants as commodities, as well as plant managers in the turf and ornamentals industries, readily adopted the user fee-based delivery of service. Alternatively, commercial growers of traditional agricultural crops have been slow to adopt a fee-for-service system. Certain RCE faculty members in New Jersey's southern counties continue to provide free diagnostic services and do not advertise laboratory services to these growers. Inroads are being made with these commodity groups through the Vegetable and Fruit IPM groups, and it is our hope that sample submissions from traditional agricultural crops will increase in future years.

Traditionally, most of the soil samples submitted to the laboratory for nematode analysis were from golf turf managers; however, nematode samples from growers establishing vineyards were also very common. A large portion of the nematode

Figure 3.

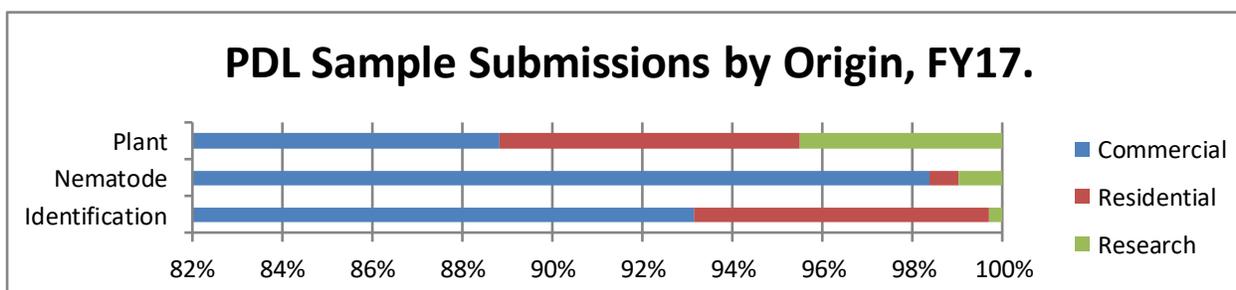


Figure 4.

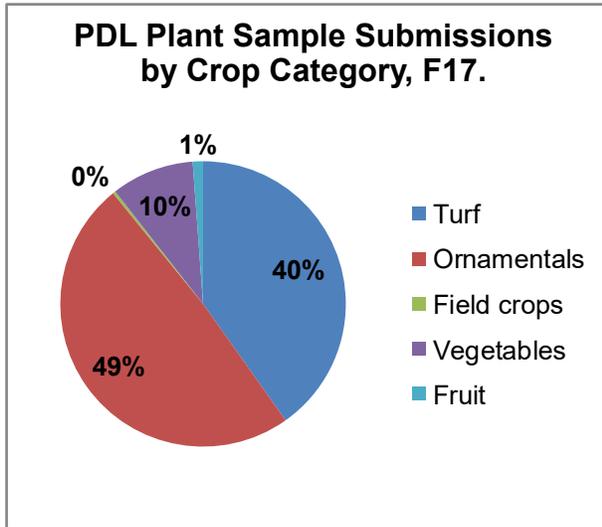
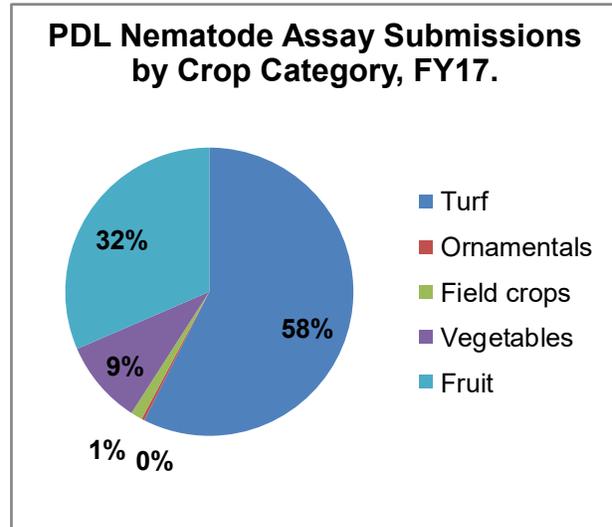


Figure 5.

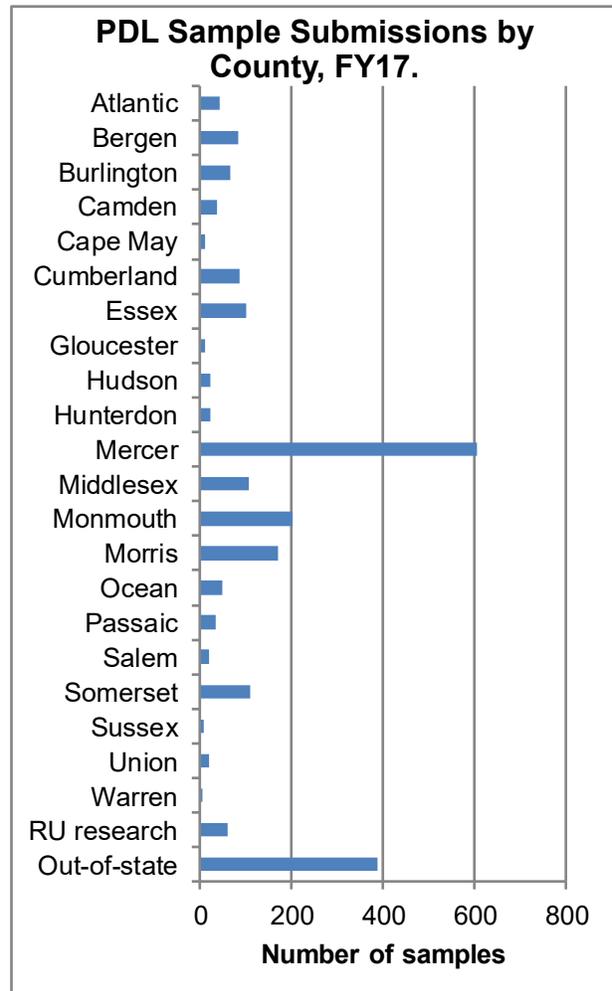


samples in FY17 were submitted to the laboratory through the Fruit IPM program from blueberry growers. Golf turf represents most of the nematode samples from turfgrass clientele. Although the numbers are significant, interest in nematode detection on golf turf has waned as control options have been removed from the market. Problems in golf turf, particularly with nematodes, are more severe during seasons with considerable heat and drought stress, and it is those years that carry the highest submission totals.

Samples were submitted to the PDL from all counties in New Jersey (Figure 6). The majority of samples, however, were submitted from counties in close proximity to the laboratory. The probable explanation for this is that many citizens in central New Jersey contact Rutgers University directly for assistance with plant-related problems and are referred to the laboratory by the campus information service and through various academic departments. Samples were also abundant from counties with dense populations that have disease problems associated with turf and ornamentals in residential landscapes or on golf courses. In addition, county profiles are also influenced by the presence or absence of staff in those offices. To some degree, the profile also identifies county faculty and programs that promote and utilize PDL services.

Approximately 17% of the samples submitted for diagnosis to the laboratory were from out-of-state. The percent of out-of-state samples is 9% greater than in FY16—an increase of 140 samples. Of particular note, 45% of all turf samples were from out-of-state. Golf turf samples were submitted

Figure 6.



to the laboratory from 18 states in FY17. Turf samples were received from states as far away as Arizona, California, Connecticut, Delaware, Idaho, Indiana, Kansas, Maryland, Ohio, Oregon, Oklahoma, Utah, and Virginia. New York, Pennsylvania, and West Virginia provide the largest number of out-of-state samples. Because of his national reputation and his strong support for the laboratory, Dr. Bruce Clarke has helped the Rutgers laboratory develop into one of the premier golf turf diagnostic facilities in the country. Many golf course superintendents contact Dr. Clarke for help, who always forwards them to the laboratory for diagnostic services. Because there are very few laboratories in the country that diagnose turfgrass diseases, these superintendents have continued to submit samples to the PDL. Many golf turf professionals at other universities often refer their clients to Rutgers for second opinions or when they are on leave. Dr. John Inguagiato at the University of Connecticut and Dr. Paul Vincelli at the University of Kentucky,

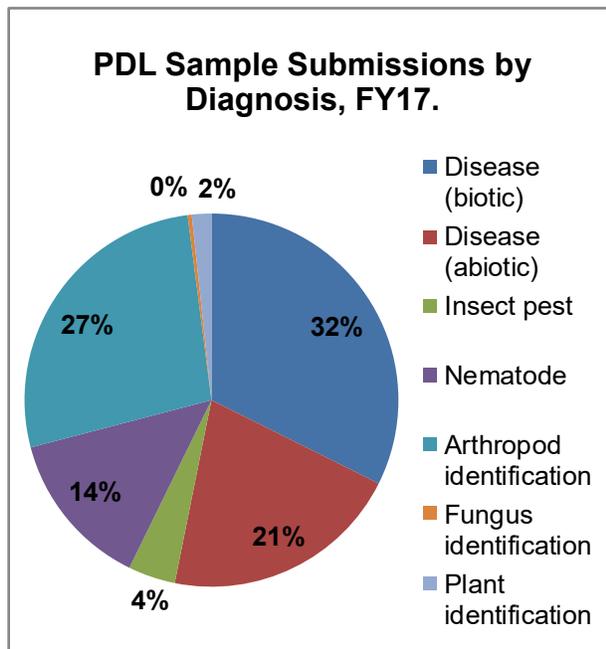
both Rutgers graduates, refer clients to the PDL. Dr. Frank Rossi of Cornell University is also a great supporter of our program. He advocates and advertises laboratory services in his ShortCutt newsletter, which reaches more than 2,700 turf managers in New York State. Lastly, Mr. Buckley's association with the Professional Golf Turf Management School allows for contact with as many as 90 potential new clients each year. Many of the students turn into regular patrons of the laboratory services. The charge for out-of-state samples is substantially higher to help defray the cost of in-state samples.

Of the samples submitted to the PDL for diagnosis or identification, 32% were associated with biotic disease-causing agents (Figure 7). Abiotic disease-causing factors (e.g., environmental extremes, nutrient deficiencies, poor cultural practices, poor soil conditions, etc.) accounted for another 21% of the laboratory diagnoses. Insect pest damage was diagnosed on 4% of the submissions.

Table 2. PDL sample submissions by county, FY13 to FY17.

In-state	FY13	FY14	FY15	FY16	FY17
Atlantic	92	103	94	102	43
Bergen	112	81	55	69	84
Burlington	85	119	89	79	66
Camden	47	48	25	47	36
Cape May	10	5	11	3	11
Cumberland	142	68	58	75	85
Essex	27	41	40	42	101
Gloucester	8	25	18	17	10
Hudson	9	35	3	12	21
Hunterdon	27	27	34	42	23
Mercer	105	250	446	1528	607
Middlesex	109	109	104	114	106
Monmouth	89	90	74	180	202
Morris	157	154	140	199	169
Ocean	60	42	37	65	47
Passaic	25	26	46	66	35
Salem	18	3	7	20	20
Somerset	62	84	102	120	108
Sussex	12	3	12	15	6
Union	36	28	27	13	18
Warren	13	2	8	11	5
RU research	55	90	178	195	61
In-state total	1300	1433	1608	3014	1864
Out-of-state	403	419	288	248	388
Total	1703	1852	1896	3262	2252

Figure 7.



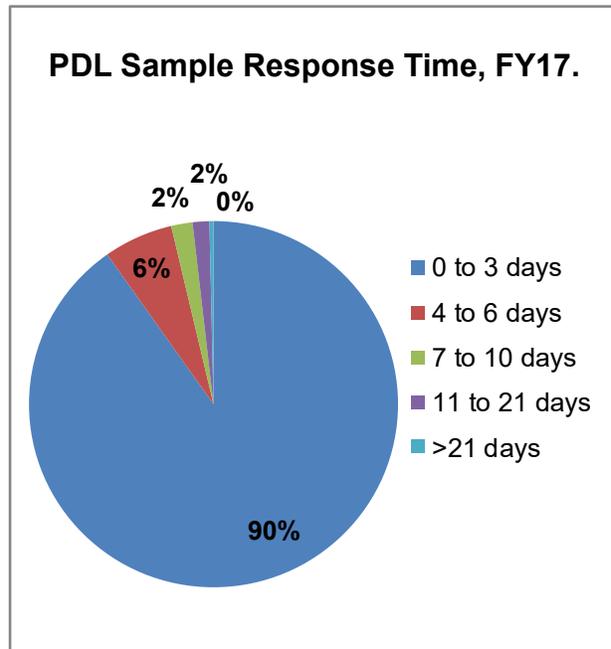
Identifications comprised 29% of the total number of samples submitted; of these, 27% (609) were arthropods, 0% (8) fungi, and 2% (38) were plants. Nematode detection accounted for the other 14% of submissions. The overall breakdown in sample submissions is typical of that reported by other diagnostic laboratories and reflects the normal seasonal totals for submissions to the Rutgers laboratory.

Insect samples account for most of the organisms identified by the laboratory. Many residential clients submit samples of stored product or nuisance pests that are found within the household. The number of these samples has declined as the Department of Entomology has added an urban entomologist who offers the service free-of-charge. Arthropod identifications decreased in FY17 because the number of trap catch samples from the state's CAPS program decreased (-1,041).

Fungal identification is also a popular service for the laboratory. Samples from mold-infested houses remained steady in FY17. The submissions of samples for mold identification rise with media attention to the perceived health issues associated with mold-infested homes and the incidence of local flooding.

In FY17, a laboratory response was prepared in less than three days for most (90%) of the sam-

Figure 8.



ples submitted (Figure 8), and 96% of our clients received a response in less than a week. A number of the samples (41) took longer than 10 days to diagnose. In these cases, special consultation (i.e. culturing or other lab tests) was required for an accurate diagnosis, and the clients were advised of progress throughout the period. Since nematode samples deteriorate rapidly in storage, virtually all of the nematode processing was finished in less than three days. The rapid response time is attributed largely to the expertise of our competent staff. Adequately trained staff is essential to the continued growth and efficient operation of the laboratory.

Figure 9.

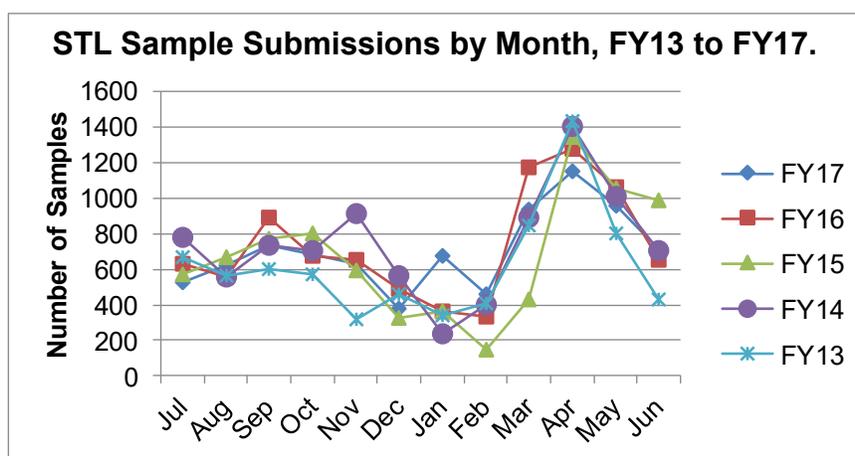


Table 3. STL sample submissions by month, FY13 to FY17.

Month	FY13	FY14	FY15	FY16	FY17
July	666	781	574	632	525
August	565	559	667	559	623
September	598	735	772	890	735
October	570	704	805	678	681
November	317	915	596	653	631
December	462	564	323	492	375
January	339	234	363	360	677
February	409	398	151	335	457
March	847	890	430	1170	937
April	1435	1403	1341	1280	1152
May	803	1009	1055	1064	955
June	431	707	988	656	715
Total	7442	8899	8065	8769	8463

STL

The STL processed 8,463 samples of soil, compost, and irrigation water in FY17 (Table 3). The total number of samples received decreased (3.5%) compared to FY16 (8,769 samples). Of the total soil samples submitted to the STL for analysis in FY17, 55% were for the standard soil analysis (only) and 45% included requests for additional special tests (Figure 10). The number of special tests indicates the additional work load, which is not simply related to sample numbers. Sample response time is influenced by many factors, including the total number of submissions and the number of special tests requested each month.

As usual (Figure 9, Table 3), sample submissions were greatest in spring, peaking in April, in preparation for the growing season. The typical secondary surge of samples usually associated with early fall lawn fertilization did not occur but monthly sample numbers stayed fairly constant. The month most suggestive of a secondary peak was October. Turf fertilization is prohibited after December 1 for the general public and after December 15 for certified turfgrass professionals.

In FY17, soil samples from residential clientele represented 30% of the total number of soil sam-

Figure 10.

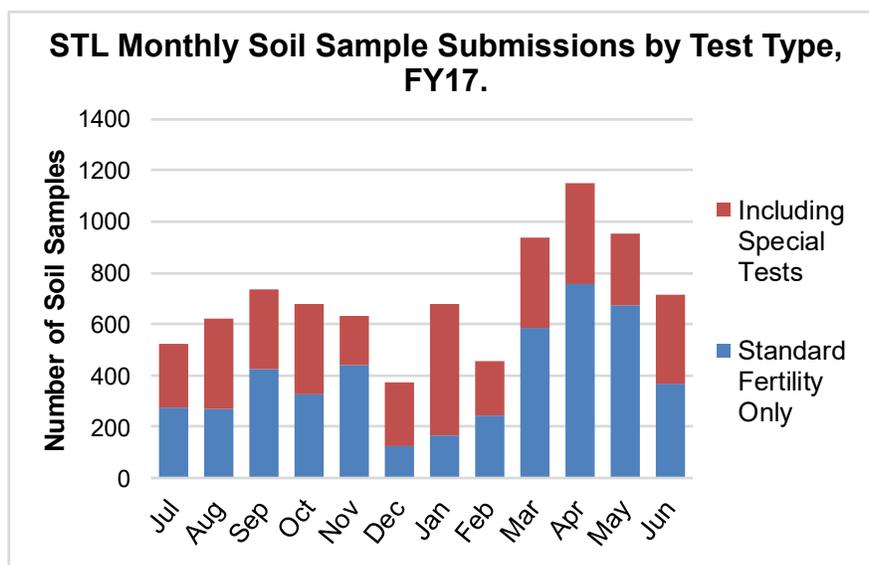
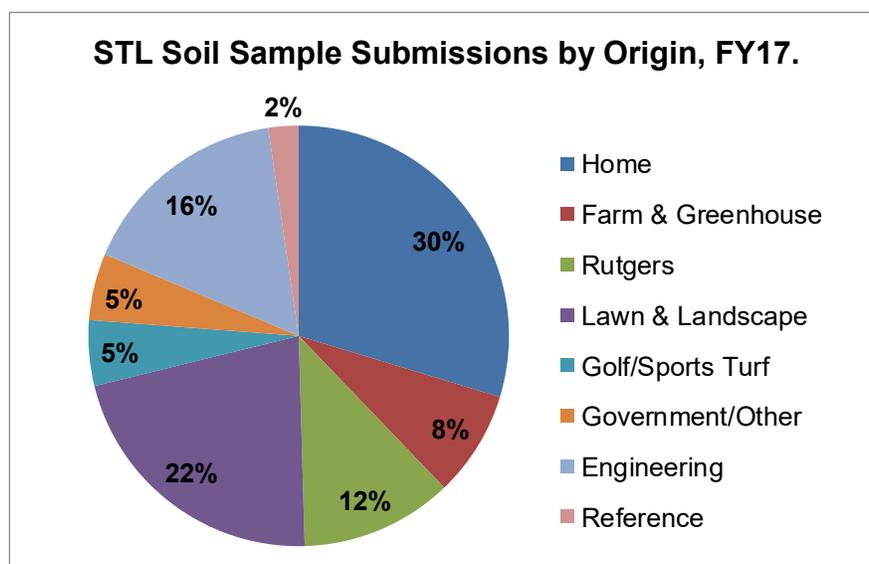


Figure 11.

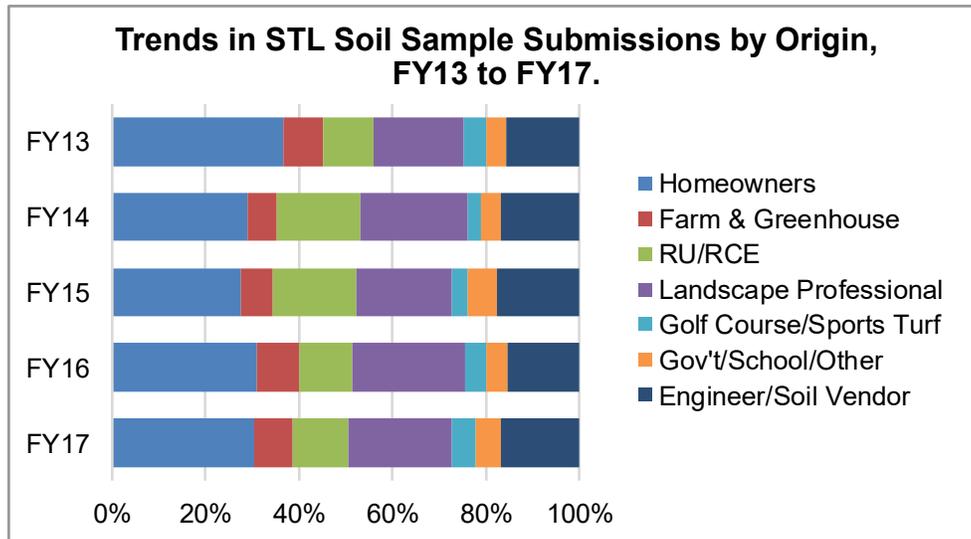


ples (Figure 11). Commercial growers, including the producers of fruit and vegetable crops, submitted 8% of samples; samples from landscape professionals represented 22%; and golf course samples and athletic field samples represented 5% of the total. Samples from engineering firms comprised 16% of the workload, 12% of the samples were from research or Cooperative Extension programs at Rutgers, and 5% were from government agencies, school districts and non-profits. Soil samples from residential clientele remain the majority of laboratory submissions. Samples from landscape professionals and environmental/engineering companies are important due to large numbers of sam-

ples submitted and more frequent need for special tests. Special test requests provide clear financial benefit to the lab, helping to maintain necessary income. However, turnaround time is affected when laboratory staff workload is heavily laden with more labor-intensive special tests, with more time required to complete analyses and distribute soil test reports.

Looking back five years, annual numbers of samples submitted by various clientele groups show no clear or consistent trends as percentages of the total sample load (Figure 12).

Figure 12.



Samples were submitted to the STL from all counties in New Jersey (Figure 13, Table 4). Many samples were submitted from counties in close proximity to the laboratory (Middlesex, Monmouth); however, because most samples for soil testing are delivered by mail (facilitated by soil testing kits sold by the county offices of RCE), public access to the laboratory is less of a factor for sample submissions than those destined for the PDL. County profiles, therefore, often reflect RCE county faculty with robust home horticulture programs that actively utilize and promote STL services or those with outreach events (Master Gardener events, fairs, field days, etc.) that provide opportunities to promote soil testing. To some degree, population centers also help describe the influx of samples. Landscapers (etc.) who work across several counties have the effect of inflating the sample numbers for their “home” county. Similarly, engineering or environmental firms submit samples from a central office that may not conform to the location where the soil was sampled, but in these cases a county affiliation is not usually identified. Such soil samples are usually submitted for “topsoil” quality control/assurance with required specifications, and recommendations are only occasionally requested. Notice that three New York county Cooperative Extension offices (Ulster, Westchester, and Sullivan Counties) have adopted Rutgers STL since Cornell University closed its public service laboratory.

For efficiency in accumulating laboratory data and generating reports for clients, an internet-based laboratory database was developed and customized for Rutgers STL by Robert Muldowney of the NJAES IT staff; he has spent countless hours revising and upgrading the system as well as

Figure 13.

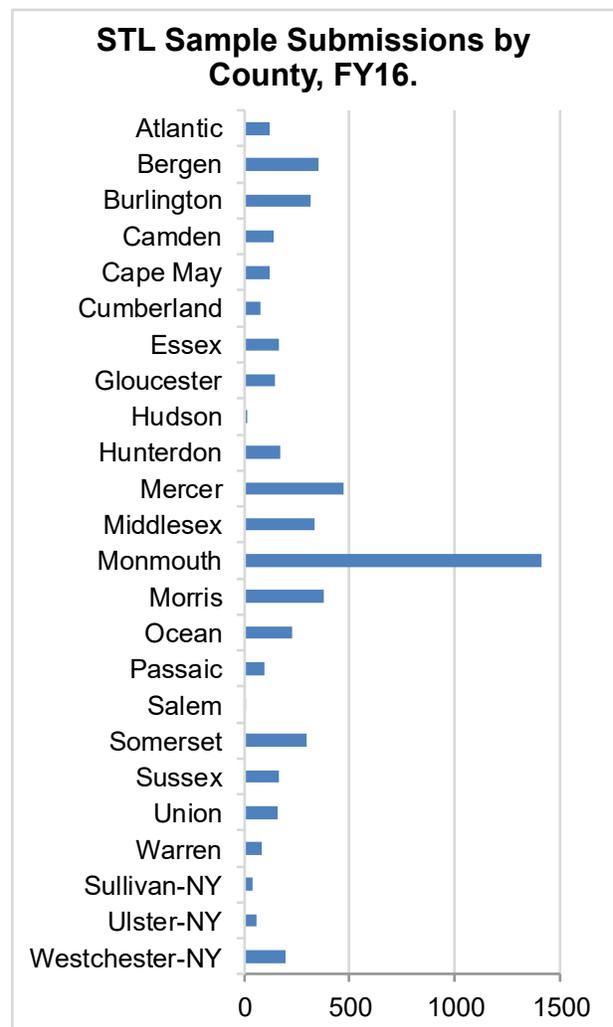


Table 4. STL soil sample submissions by county, FY13 to FY17.

In-state	FY13	FY14	FY15	FY16	FY17
Atlantic	138	111	119	119	
Bergen	299	229	329	355	
Burlington	252	251	181	317	
Camden	151	180	145	141	
Cape May	143	114	69	118	
Cumberland	138	102	90	78	
Essex	166	194	120	162	
Gloucester	125	135	109	147	
Hudson	26	11	13	12	
Hunterdon	151	137	144	169	
Mercer	506	546	440	473	
Middlesex	328	330	301	337	
Monmouth	886	1396	979	1413	
Morris	316	337	313	375	
Ocean	260	235	202	228	
Passaic	101	106	83	97	
Salem	4	15	5	6	
Somerset	284	250	235	296	
Sussex	126	108	99	163	
Union	199	163	168	157	
Warren	61	72	77	86	
New York State	278	209	205	253	
Reference	31	193	157	188	
Unspecified	2473	3475	3632	3037	
Total	7442	8899	8065	8769	

Figure 14. Percentages of soil samples within macronutrient classes.

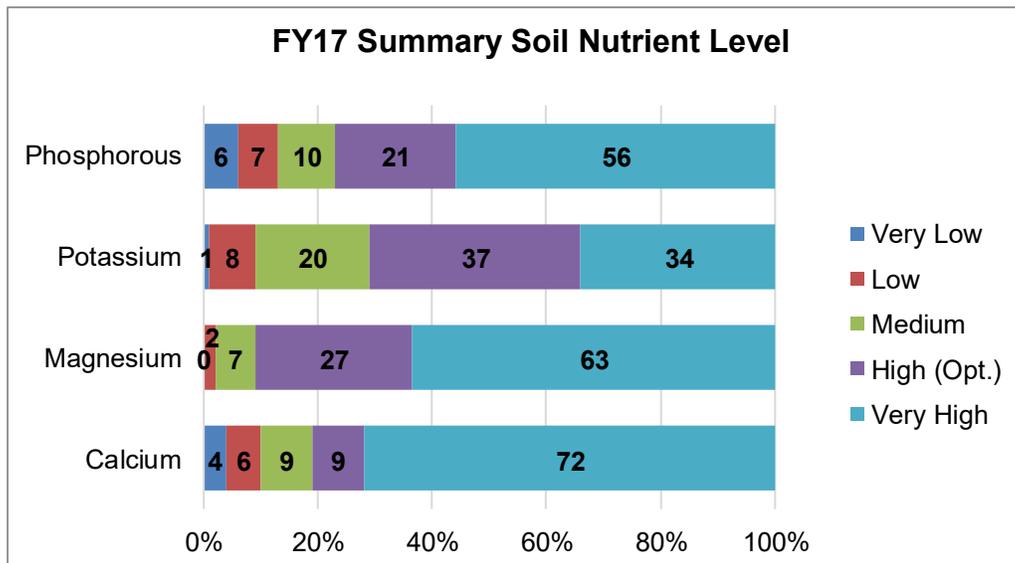
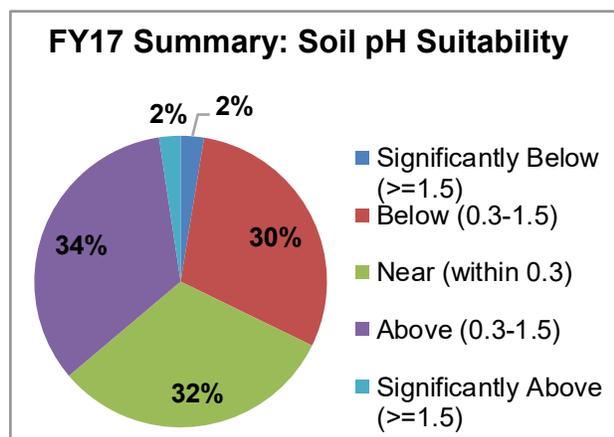


Figure 15. Soil pH of samples submitted in FY17.



responding to emergency help questions or issues. The database is designed to handle the multitude of various sample types in terms of test data and complex reporting requirements, including data summaries such as provided here for FY17. The database also serves to deliver soil test reports to clients by email.

“Standard” fertility analysis of soils includes soil pH and levels of nine nutrients. Samples must be dried, ground, and sieved (2mm) before further processing. The nutrients are extracted by a chemical solution called “Mehlich-3” and analyzed in the extractant solution by inductively coupled plasma, atomic emission spectrophotometry (ICP-AES).

Macronutrient data of soil samples received for fertility testing from July 2016 through June 2017 are summarized in Figure 14. Colored sections of bars indicate the proportion of samples that fell into the five categories of soil test levels, very low (on the left) to very high (on the right). High or very high levels of phosphorus (P) were measured in 77% of the samples tested, and potassium (K) levels were high or very high in 71% of the samples tested.

These data suggest the historical overuse of fertilizers containing P and K on soils that do not need them. This may be the result of fertilizer manufacturers promoting routine applications of their products without benefit of soil tests. Turfgrass products vary in levels of %N-%P₂O₅-%K₂O (fertilizer grade) in their four- or five-step programs according to season, and manufacturers do not have a wide variety of products that address variations in soil test levels. Over time, this has led to the high percentage of samples with excess P and K levels. Recent recognition of negative impacts of excess P on water quality has led to increased environmental regulations, including New Jersey’s turf

fertilization law; fertilizer manufacturers have had to re-formulate products to provide zero- (or low-) P contents, and now more no/low-P fertilizers are becoming commercially available. At the same time, it has become more difficult to find appropriate fertilizer ratios for soil areas deficient in P. Turfgrass “starter” fertilizer is the exception to the zero-phosphate legislation, but only one fertilizer grade is typically available per manufacturer, and grades differ between manufacturers. The limited availability in the retail fertilizer market of single nutrient materials, often recommended as a supplement to mixed, “complete” fertilizers (containing N, P, and K), is likely to exacerbate over-fertilization. That is, fertilizers with inappropriate analysis may be applied because the supplemental single-nutrient fertilizers cannot be found.

Calcium (Ca) and magnesium (Mg) are at high or very high levels in even greater percentages of the soil samples received in FY17, 81% and 90% respectively. The samples that these categories represent are often at or above the target soil pH because of limestone (CaCO₃ with various percentages of MgCO₃) applications. And yet there are samples that are deficient in one or both of those elements even when pH is optimum; gypsum (CaSO₄) or MgSO₄ are recommended amendments in those cases. Otherwise when soil pH is below optimum, limestone is recommended to address both soil pH and Ca or Mg deficiency.

While large percentages of samples received by the STL have high (optimum) or very high macronutrient levels, it would be unwise to conclude without benefit of soil test that fertilization is unnecessary for all NJ soils. Soil samples received represent a small percentage of actual land area, and the samples should not be assumed to accurately represent all areas (that is, these numbers do not represent random, unbiased sampling). Furthermore, for those soils that are deficient in any nutrient, proper fertilization would make a substantial improvement in production, quality, or health of the plant/crop.

Soil pH is another characteristic that is crucial to a soil’s fertility. Soil pH that is too high or too low can cause nutrients to be unavailable (insoluble or otherwise “tied-up”) even when present in sufficient amounts. The target pH is determined by the plant/crop being grown. While most plants “prefer” soil pH in the range 6.1 to 6.8, there are certain plants that are adapted to more acidic soil, the “acid-loving” plants. Other plants have greater requirement for calcium and consequently perform better at slightly higher soil pH. Soil test recommendations are customized to account for these differences. Furthermore, overly acidic soils can in-

crease solubility/availability of soluble aluminum, an element harmful to plant roots. Adjusting the soil pH benefits the plant by minimizing this stress as well.

Soil pH data of samples submitted to the STL in FY17 are in summarized Figure 15. The categories are based on the deviation from the target pH for the specified crop or planting. This demonstrates the need to optimize soil pH, either to apply limestone to raise pH or to acidify the soil. Therefore, it is clear that 32% of samples of those analyzed for pH during FY17 were “near” the target (within 0.3 pH units). Thirty percent of samples were “somewhat” (0.3 - 1.5 pH units) below the optimum pH range, and appropriate limestone recommendations (various rates depending on deviation from the target and buffering capacity of the soil) were provided except in cases where acid-producing soil is suspected (pH<4.0). Two percent of samples were significantly below (>1.5 units) the optimum pH range. On the alkaline side of the scale, 34% pH samples were 0.3 to 1.5 units higher than the optimum range. If pH is above optimum by less than 0.5, the advice is to do nothing and allow the natural soil processes which occur in New Jersey’s humid, temperate climate to acidify the soil over a season. Otherwise when pH is significantly higher than the target, acidification is recommended, with elemental sulfur being the preferred soil amendment. In extreme cases, such as the 2% of samples that were more than 1.5 units above the optimum range, it is advised that the cause of alkalinity be determined before recommendations are provided.

Teaching and Outreach

In addition to providing diagnostic services and soil analysis, the staff of the PDL and STL provides significant educational and outreach services to SEBS/NJAES, RCE, and other agencies (Appendix 3). Many of these activities generated additional income for the laboratories.

Richard Buckley

Mr. Buckley is an instructor in the Rutgers Professional Golf Turf Management School. He taught four courses (Diseases of Turf; Diseases and Insect Pests of Ornamental Plants; Insect Pests in Fine Turf; and Principles of Pest Management on the Golf Course) in both the spring and fall sessions. This twice a year, 10-week teaching commitment consists of a total of 140 hours of contact time per year. The teaching efforts by the PDL staff in the Professional Golf Turf Management School generate significant income for the laboratory. This income and client development source also helps support the PDL.

Mr. Buckley participated in several other OCE short courses in FY17. These courses included: the Golf Turf Management School: Three Week Preparatory Course; Landscape Integrated Pest Management: An Intelligent Approach; Athletic Field Construction; and the Emergency Pesticide Credit Recertification Short Course.

Mr. Buckley served as the course coordinator and lecturer for the Pest Management in Landscape Turf Short Course. This was the 25th year for this one-day program. Mr. Buckley also coordinated and taught the Advanced Topics in Professional Grounds Maintenance: Turf Disease Short Course. This was the 19th time he planned and coordinated that short course.

Mr. Buckley participated as a guest speaker in three undergraduate and/or graduate courses at Rutgers University: Plant Disease Clinic 16:765:536, Nursery Crop Production 11:776:439, and General Plant Pathology Laboratory 11:776:311. He team-taught the Rutgers three-credit undergraduate course, Diseases and Insect Pests of Ornamental Plants 11:776:391, with Dr. Ann Gould. This was the sixth semester that this course has been presented.

Mr. Buckley was an invited speaker in several RCE programs. Lectures were given in support of the Atlantic, Camden, Gloucester, Hunterdon, Essex, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Union County and state-wide Master Gardener Programs.

Mr. Buckley was also an invited speaker for: Sentinel Plant Network Workshop in Pittsburgh, PA; Morris Arboretum School of Arboriculture; NJ Recreation and Park Association’s/NJ Land Trust Network’s Natural Lands Stewardship Workshop; Great Swamp Municipal Alliance Group; Eastern Pennsylvania Turf Conference; Rutgers Turf Symposium; Frederick Area Landscape Contractors and Nurserymen’s Association & University of Maryland’s Pest Management Conference; New York State Turf Association Southeast Regional Conference; New York State Arborists’ Annual Conference; PLANT Western New York Trade Show and Education Day Conference; Andre & Son Turf Education Day; New York State Turf Association Adirondack Regional Conference; New Jersey Certified Tree Expert Training Program; Morris Arboretum School of Arboriculture; Penn-Del Chapter of the International Society of Arboriculture; North Salem Conservation Advisory Council; Millstone Township Shade Tree Commission; Basking Ridge Shade Tree Commission; Landscape Contractors Association of MD, DC, VA; Pesticide and Fertilizer Applicator Recertification Conference; Connecticut

Grounds Keepers Association Turf and Landscape Conference; West Virginia Golf Course Superintendents Association Turf Conference and Tradeshow; New Jersey Green Expo Turf and Landscape Conference; New Jersey Nursery and Landscape Association NJ PLANTS Trade Show; New York State Turf Association Turf and Grounds Exposition; SiteOne University programs in Liverpool and Batavia, NY; and the NJ Christmas Tree Growers Twilight Meetings in Middlesex and Burlington counties.

Sabrina Tirpak

Ms. Sabrina Tirpak is responsible for teaching Turf Diseases and Turf Insects laboratory practicums in the Rutgers Professional Golf Turf Management School. She has approximately 60 hours of contact time per year in the turf school. Other OCEPE programs in which she participated were Landscape Integrated Pest Management: An Intelligent Approach, and Pest Management in Landscape Turf Short Course.

Ms. Tirpak was an invited speaker for several RCE programs including the Rutgers VETS Training Program and the North Jersey Ornamental Horticulture Conference – Turf Day and Landscape Day. She also presented programs in support of the Essex, Monmouth, Passaic, Ocean County, and state-wide Master Gardener Programs.

Ms. Tirpak participated as a guest speaker in four undergraduate and/or graduate courses at Rutgers: Principles of Plant Pathology 16:765:531, General Plant Pathology Lab 11:770:311, Turf Pest Science 11:776:408, and Diseases and Insects of Ornamental Plants 11:776:391 at Rutgers.

Ms. Tirpak was also an invited speaker for the New Jersey Green Expo Turf and Landscape Conference; Brooklyn Landscape Gardeners' Association Annual Seminar; Reed and Perrine Turf and Ornamentals Seminar; SavATree 2017 Sales Conferences in Floraham Park, NJ and Danbury, CT; and the New Jersey Certified Tree Expert Training Program.

Ms. Tirpak spent considerable time and effort in FY17 conducting review sessions for Rutgers Turf Club members participating in the Golf Course Superintendents Association of America Collegiate Turf Bowl. The Turf Bowl is held at the GCSAA annual meeting, most recently in Orlando, FL.

Stephanie Murphy

Dr. Stephanie Murphy presented lectures in support of the Passaic County Master Gardener Program and the Rutgers VETS Training Program. Dr. Murphy was also an invited presenter for the

International Conference on Acid-Sulfate Soils; NJ Flower and Garden Show; MidAtlantic Soil Testing & Plant Analysis Working Group Meeting; and the Freehold Shade Tree Spring Forum.

Dr. Murphy taught the Rutgers three-credit undergraduate course Soils and Society (11:375:102). She also hosted students from Soil Fertility (11:776:440) for a tour of the STL along with detailed explanations of soil testing theory and practices.

Extension Publications

Mr. Buckley is a regular contributor to the Plant & Pest Advisory. The print version of the newsletter was transformed for the 2013 growing season into a blog format. A special section on the blog site was designated for Plant Diagnostic Laboratory activities. To date, the PDL has more than 350 unique subscribers to the site. Mr. Buckley and Ms. Tirpak wrote brief posts on the disease and insect pests problems submitted to the laboratory. Most of the articles submitted to the PPA blog were also submitted for publication in the Cornell University ShortCUTT turfgrass newsletter. The Plant Diagnostic Laboratory's PPA blog posts can be found at plant-pest-advisory.rutgers.edu/category/plant-diagnostic-lab.

Service

The PDL staff provided tours of the Ralph Geiger Turfgrass Education Center and the Plant Diagnostic Laboratory to numerous groups in FY17. In addition, the STL staff also provided tours of their lab for several programs.

Dr. Murphy has represented the Executive Dean of Cook College/School of Environmental and Biological Sciences on the New Jersey Department of Agriculture's State Soil Conservation Committee since 1998. Dr. Murphy also participated in the Future Farmers of America Land Judging Competition as soil pit monitor.

Mr. Buckley and Ms. Tirpak are members of the Cooperative Agricultural Pest Survey (CAPS) team. The CAPS program is a pest surveillance program managed by USDA-APHIS and state departments of agriculture. Universities, natural resource protection organizations, and industry groups are also partners.

Marketing

To help advertise laboratory services at grower meetings or other activities, two sets of table-top and banner display units are available on loan to

anyone who wishes to advertise STL&PDL services. The laboratory staff is also willing to attend and staff an exhibit to explain laboratory services and sell soil test kits.

In FY17, this marketing initiative brought the display to the following programs: The 2016 Great Tomato Tasting; RCE of Middlesex County EARTH Center Open House; New Jersey Green Expo Turf and Landscape Conference; Frelinghuysen Arboretum's Community Garden Conference; Rutgers Home Gardeners School; Rutgers Gardens Open House; New Jersey Nursery and Landscape Association NJ Plants Show - Professional Landscape and Nursery Tradeshow; New Jersey Nursery and Landscape Association summer meeting at Rutgers Gardens; New Jersey Flower and Garden Show; New Jersey Nursery and Landscape Association Meeting; Rutgers Day (Ag Field Day); Rutgers Turf Field Days; and Rutgers Equine Science Center - Horses 2017 Conference.

To increase visibility and market the Soil Testing Lab services, a Facebook page was created in November 2011; see www.facebook.com/RutgersSoilTestingLab. Photos from the lab were posted, and a link to the website is provided there. More-or-less frequent posts include updates about work at the lab, presentations at other venues, photos related to these activities, and related news articles or opportunities. The advantage to having a presence on Facebook is that visitors can "like" or "share" the page or post, which informs their "friends" about their interest in STL's page, causing some degree of "virality". Every post is matched with a spike in "views", and a large percentage of those are from the viral nature of Facebook (compared to standard website). Very detailed statistics are available regarding the page's postings, likes, friends, and so forth.

Income

The PDL and STL are expected to recover all costs and be self-supporting. Laboratory clientele are charged a nominal fee for diagnostic and testing services as well as educational activities. Grant activity and cost-sharing arrangements also provide some degree of funding. PDL fees were last adjusted on July 1, 2006, and the STL increased their fees at that time and partially again on November 1, 2008. While the fee for the standard fertility test (and soil test kits) remained the same, fees for special tests were increased in June 2015. This was done to help meet rising costs while not discouraging clients from testing for basic soil information and recommendations. Current fee schedules are reported in Appendix 1.

A sample submission form and the appropriate payment accompanied the majority of samples received by the PDL from residential clientele. A submission form accompanied most commercial samples; however, the majority of these submissions did not include payment. In most cases, commercial growers preferred to be sent a bill. Most soil testing laboratory samples require payment at submission or when the soil test kits are purchased in each county office, but invoicing of corporations or organizations has become common. In this case, soil test results are not released until invoices are paid. Monies collected in the county are passed to the laboratory accounts by check or internal transfer. Internal transfer of funds was used to pay for the plant and soil samples diagnosed or tested for research programs at Rutgers University.

In FY17, \$254,602.57 was generated from all PDL activities and covered 93% of all costs. In FY17, \$400,525.49 was generated from all STL activities and covered 99% of all costs. A complete breakout of all PDL and STL revenues and expenses is included in Appendix 2 of this report.

PDL policy permits Rutgers employees, government agencies, County faculty, extension specialists, and selected government agencies to submit a small number of samples "free of charge." These samples are to be used for educational development and government service. The laboratory also receives a number of direct requests for free service from the public. In many cases, letters are sent to the "Department of Agriculture" or to some other vague address. These requests for information eventually find their way to the appropriate laboratory. The PDL processed 15 "no charge" samples in FY17. As per PDL policy, volume discounts are provided to companies submitting large numbers of samples as well as to grant-funded projects and those samples submitted from Federal and State agencies.

Future Directions

As in the past, the top priority for FY18 will be to increase revenue and reduce expenses. To accomplish this, we will continue to advertise laboratory services at trade shows, field days, fairs, and educational programs. Laboratory staff will be participating in several cost-sharing grant activities in FY18. These efforts and our continued cooperation with the Office of Continuing Professional Education are expected to generate additional funds.

Increasing advertising and awareness of laboratory services should bring increasing numbers of samples. Even with increased sample numbers, it may be necessary to increase some testing fees in

FY18 to cover increasing costs.

Further development of the soil testing database continues, not only with regard to development of automated recommendations for additional crops but also in increasing laboratory efficiency. The newest soil test, soil CO₂ respiration, will continue to be publicized to increase awareness of this biological index of “soil health” and potential N mineralization. Finally, building on attentiveness to State regulation for turf fertilizer application, efforts to recruit landscaping professionals into the STL clientele continue and will encourage sampling during non-peak periods to spread the annual workload.

National Plant Diagnostic Network

In 2003, the PDL was invited to participate in the National Plant Diagnostic Network (NPDN). The NPDN is a coordinated network of plant diagnostic laboratories from land grant universities in the US. The network provides a cohesive distribution system to quickly detect pests and pathogens that have been deliberately or unintentionally introduced into agricultural and natural ecosystems. It is designed to be a key part of our homeland security effort to protect agriculture in the nation. Advantages of joining the system include rapid evaluation and reporting of potential bioterrorist threats and other high consequence diseases or pest problems; rapid response time for diagnosis; formal coordination of diagnostic labs within the NPDN; improved links with Federal and State regulatory agencies; and improved quality and uniformity of information associated with sample submission and reporting. The USDA provides grant monies as incentive to participate. Mr. Buckley is the principle investigator in the Rutgers subcontract.

Northeast Plant Diagnostic Network

The Northeast Plant Diagnostic Network (NEPDN) is the regional part of the National Plant Diagnostic Network that focuses on regional concerns regarding plant diseases and insect pests. The regional center for the NEPDN is Cornell University. The Rutgers PDL has been identified as a cooperating institution and participates as a subcontractor to the regional center at Cornell. Grant monies provided by the USDA through the NEPDN were used in FY17 to pay salaries, participate in professional training programs and meetings, and to purchase equipment and supplies to upgrade the laboratory’s capability for accurate and timely diagnosis of plant problems. Upgrades to laboratory technologies improve communication with our local stakeholders, cooperators, and experts in the northeast regional and national networks. The ca-

capacity for improved communication facilitates the rapid dissemination of information concerning current plant disease and insect pest activity. The new equipment and upgrades in technology also provide the means to create modern educational resources for use in local and regional training programs. Grant monies received for FY18 will be used to continue to upgrade laboratory capability to handle pathogens of consequence and other biohazards; attend training programs for insect and disease identification; hire labor to enter data into the National Plant Disease Information System; and train Master Gardeners as first detectors.

Ramapo Tomato Sale

In the spring of 2008, the New Jersey Agriculture Experiment Station revived the hybrid tomato variety ‘Ramapo’. The staff of the PDL conducted the retail sale of the seed with Cindy Rovins. The variety ‘Moreton’ was added for the 2009 season, a “Rediscover the Jersey Tomato” t-shirt for 2010, and the variety ‘KC-146’ was introduced for 2013. The ‘Rutgers 250’ tomato seed variety was released for the 2016 growing season, coinciding with the 250th anniversary of Rutgers University and a “Rediscover Jersey Strawberries” t-shirt was added for 2017. Through FY17, the PDL has processed 15,480 orders for 42,486 packets of seeds. The t-shirts are extremely popular also with 1,560 sold. Orders continue to come into the laboratory almost daily.

Appendix 1.

PLANT DIAGNOSTIC LABORATORY - FEE SCHEDULE

All fees are per sample. Please visit www.njaes.rutgers.edu/services for sampling instructions.

STANDARD SAMPLE (most samples except fine turf)

In-state	\$40
Out-of-state	\$95

FINE AND SPORTS TURF

In-state	
Disease/insect diagnosis	\$75
Disease/insect diagnosis & nematode assay*	\$120
Out-of-state	
Disease/insect diagnosis	\$95
Disease/insect diagnosis & nematode assay*	\$170

* Combination price applies only to samples from same location (i.e. the same green, field, etc.)

NEMATODE ASSAY

In-state (except fine turf)	\$30
In-state fine turf	\$60
Out-of-state	\$95

FUNGUS AND MOLD IDENTIFICATION

In-state microscopic identification	\$50
Out-of-state microscopic identification	\$100

INSECT IDENTIFICATION

In-state	\$40
Out-of-state	\$95

PLANT AND WEED IDENTIFICATION

In-state	\$40
Out-of-state	\$95

SPECIAL TESTS

Fungicide resistance testing (per compound)	\$350
Call ahead to discuss specifics and multiple compound discounts.	
Virus testing	
Diagnostic screen	\$200
Individual test fee varies. Call ahead to discuss specifics.	
Endophyte screening	
In-state	\$75
Out-of-state	\$100
Pesticide residue and contaminant testing	
Call ahead to discuss available tests and fees.	

**OTHER SERVICES NEGOTIABLE.
CONTRACTS AND VOLUME DISCOUNTS ARE AVAILABLE.
ALL FEES ARE SUBJECT TO CHANGE WITHOUT NOTICE.**

Appendix 1. (continued).

SOIL TESTING LABORATORY - FEE SCHEDULE

All fees are per sample. Please visit www.njaes.rutgers.edu/services for sampling instructions.

LANDSCAPE

Level 1 - Fertility Test: \$20 Nutrients, pH, recommendations

Level 2 - Problem Solver (soil/plant suitability test): \$53 Nutrients, pH, soluble salt level, organic matter content, soil textural class, recommendations

Level 3 - Topsoil Evaluation: \$86 Nutrients, pH, soluble salt level, organic matter content, percentages of sand/silt/clay, soil textural class, gravel content, recommendations

FARM

Farm Fertility Test: \$20 Nutrients, pH, estimated CEC & cation saturation, recommendations from RCE agent

Pre-sidedress Nitrate Test (only): \$20 Nitrate-nitrogen soil to determine mid-season fertilizer requirement. Results within 3 working days (assuming dry sample when received), report FAXed.

Full Farm Test: \$53 Nutrients, pH, estimated CEC & cation saturation, plant-available (inorganic) nitrogen, organic matter content, recommendations from RCE agent

GOLF & SPORTS TURF

Golf/Sports Turf Fertility Test: \$20 Nutrients, pH, estimated CEC & cation saturation, recommendations

Golf/Sports Total Turf Soil Test: \$53 Nutrients, pH, estimated CEC & cation saturation, soluble salt level, organic matter content, soil textural class, recommendations

Sand-based Root Zone Test: \$53 Nutrients, pH, estimated CEC & cation saturation, recommendations, soluble salt level, organic matter content by loss-on-ignition, percentage fines, recommendations

ORGANIC MEDIA

Greenhouse (soilless) Potting Media: \$55 Nutrients, pH, electrical conductivity, available nitrogen (nitrate and ammonium) by saturated media extract

Compost/Basic: \$66 pH, electrical conductivity, nitrate-nitrogen by saturated media extract, maturity index

Compost/Technical: \$138 pH, electrical conductivity, available nitrogen (nitrate and ammonium) by saturated media extract, organic matter content, total Kjeldahl nitrogen, C:N ratio, maturity index, moisture content, coarse/inert fragment content. Report FAXed.

Compost Available Nutrients: add \$17 (add to either compost test above) Water-soluble P, K, Ca, Mg, Cu, Mn, Zn, B, Fe by saturated media extract

Compost Total Nutrients: add \$55 (add to either compost test above) Total P, K, Ca, Mg, Cu, Mn, Zn, B, Mo in ashed compost sample

Notes: "Nutrients" refers to P, K, Ca, Mg, Cu, Mn, Zn, B, Fe. Cation saturation refers to calculated % of CEC for macronutrient cations: Ca, Mg, K. The pH test includes determination of lime requirement by Adams-Evans buffer. When not preceded by "percentages of sand/silt/clay", "soil textural class" refers to texture by feel (qualitative).

Appendix 1. (continued).

TECHNICAL TESTING

Permeability Class Rating: \$110 Percentages sand/silt/clay, sieve analysis of sand, gravel content. Report FAXed.

Acid-producing Soil Test: \$44 pH before and after oxidation, level of sulfate for determination of acid sulfide/sulfate soil or sediment. Report FAXed.

Technical Topsoil Evaluation: for blended/manufactured topsoil substitute \$92 Fertility, pH, soluble salt level, organic matter content, percentages of sand/silt/clay, soil textural class, gravel content, visual assessment. Report FAXed.

Ecological Research Test: \$125 Nutrients, pH, estimated CEC & cation saturation, soluble salts, organic matter content, percentages of sand/silt/clay, soil textural class, TKN, Inorganic N. Report FAXed.

INDIVIDUAL SOIL TESTS

Soil pH and Lime Requirement Only: \$15

Soluble Salt Test: \$11

Soil Solvita® CO₂: \$17

Soil Organic Matter Content: \$17

Loss-on-ignition Organic Matter: \$17

Soil Particle-Size Analysis: \$33 sand/silt/clay %

Inorganic Nitrogen: \$22 nitrate- and ammonium-nitrogen

Total (Kjeldahl) Nitrogen: \$22

Cation Exchange Capacity or Exchangeable Cations: \$55 Ca, Mg, K, & Na

Cation Exchange Capacity & Exchangeable Cations: \$83 percentages of Ca, Mg, K, & Na on exchange sites

Lead Screening by Mehlich 3: \$17 extractable lead (Pb) and estimated total lead; interpretation of relative risk

Soil Processing Fee: \$5

USDA Sieve Analysis of Sand: \$55 class percentages: very coarse, coarse, medium, fine, very fine; also gravel content

Custom Sieve Analysis: \$17/sieve client specified

Coarse Fragment Size Distribution: \$11 fractions greater than 1-inch, 1/2-inch, 1/4-inch, and 2mm

Soil Water Content, as received: \$11

OTHER ANALYSES

Water Analysis for Irrigation: \$22 pH; soluble salt content; soluble P, nitrate-nitrogen, & Fe

FEE ADJUSTMENTS

Express Processing: \$50 charge per sample. Turnaround time will depend on tests required and total number of samples in batch. Includes FAXing of report.

Special Reporting Requirements: \$200/hour calculated in 15 minute increments for example percent passing format for sieve analysis, calculation of coefficient of uniformity, particle size distribution graph, compliance of results to specifications, recommendations to meet specifications, critique of specifications

Appendix 2. Plant Diagnostic and Soil Testing Budgets

Table A2.1. Expenses, PDL-FY17.

Salaries and benefits (full and part time staff)	\$262,731.75
Supplies and services	
Diagnostic and testing supplies	
Printing and marketing	
References	
Equipment maintenance	
Office supplies	
Credit card fees	\$9,274.62
Communications	
Telephone/fax	
Postage	\$1,218.84
Travel	
Paid talks and professional meetings	\$1,784.35
Total operating costs	\$275,009.56

Table A2.2. Income, PDL-FY17.

Sample fees	\$95,802.50
Lecture fees	
OCPE and other honorarium	\$7,312.50
Grants and contracts	
NPDN	\$23,600.00
Other	
Salaries (NJAES/SEBS)	\$127,887.57
Total actual income	\$254,602.57

Table A2.3. Estimated expenses, PDL-FY18.

Salary and benefit costs	\$266,200.00
Supplies and services	\$15,000.00
Communications, marketing and travel	\$3,000.00
Total potential cost FY18	\$280,000.00

Table A2.4. Estimated income, PDL-FY18.

Plant Health Samples	
2000 @ \$55 average fee per sample	\$110,000.00
Lecture fees	
OCPE and other honoraria	\$22,000.00
Cost recovery	
Grant and contracts	\$21,000.00
Salaries (NJAES/SEBS)	\$41,000.00
Total potential income FY18	\$194,000.00

Appendix 2. Plant Diagnostic and Soil Testing Budgets (continued).

Table A2.5. Expenses, STL-FY17.

Salaries and benefits (full and part time staff)	\$350,630.20
Supplies and services Lab chemicals and supplies Soil test kits Office supplies Computer maintenance Printing and marketing Credit card fees	\$29,927.41
Equipment/Maintenance Lab instruments repair Proficiency testing program Service contracts Software	\$21,970.56
Communications Telephone/fax Postage	\$764.29
Travel Paid talks and professional meetings	\$1,624.85
Total operating costs	\$404,917.31

Table A2.6. Income, STL-FY17.

Sample fees STL.....	\$343,917.79
Lecture fees OCPE and other honoraria	\$0
Other Salaries (NJAES/SEBS)	\$67,789.10
Grants Receivable Unbilled	-\$11,181.40
Total actual income	\$400,525.49

Table A2.7. Estimated expenses, STL-FY18.

Salary and benefit costs	\$355,000.00
Supplies and services.....	\$35,000.00
Equipment/Maintenance.....	\$20,000.00
Communications, marketing and travel	\$2,500.00
Total potential cost FY18.....	\$412,500.00

Table A2.8. Estimated income, STL-FY18.

Soil Analysis 9,600 @ \$36 average fee per sample	\$375,000.00
Lecture fees OCPE and other honoraria	\$0
Cost recovery Salaries (NJAES/SEBS)	\$68,000.00
Total potential income FY18.....	\$443,000.00

Appendix 3.
Table A3.1. Complete listing of lectures presented by Richard J. Buckley, PDL Director, FY17.

Date	Title	Audience	Location	Participants ¹
07/05/16	Diagnostic Laboratory Techniques (1.5hr)	Plant Disease Clinic (16:765:536)	Cook Campus	C
07/19/16	The Art and Science of the Diagnosis (1.5hr)	Sentinel Plant Network Workshop	Pittsburg, PA	A,C,L,N
07/19/16	Pest Walk Phipps Conservatory (1hr)	Sentinel Plant Network Workshop	Pittsburg, PA	A,C,L,N
07/20/16	Pest Walk Phipps Conservatory (1hr)	Sentinel Plant Network Workshop	Pittsburg, PA	A,C,L,N
08/09/16	Diseases of Flowering Plants in Greenhouses (1hr)	Plant Disease Clinic (16:765:536)	Cook Campus	C
08/30/16	Hold on to Your Ash! (1.5 hr)	Master Gardeners Training Program	Ocean County	H
09/10/16	Pest Walk Glamarese Christmas Tree Farm (1hr)	New Jersey Christmas Tree Growers	Middlesex County	X
9/19/164	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Morris County	H
09/27/16	Diseases of Shade Trees (6hr)	Morris Arboretum School of Arboriculture	Philadelphia, PA	A,C,L,N
10/04/16	Turf Diseases: Basic Plant Pathology (2hr)	Professional Golf Turf Management School	Cook Campus	T
10/04/16	Principles of Pest Management: What is IPM? (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/05/16	Insects in Fine Turf: Introduction to Entomology / Structure and Function (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/05/16	Diseases and Insect Pests of Ornamentals: New	Professional Golf Turf Management School	Cook Campus	T
10/10/16	Turf Diseases: Basic Mycology (2hr)	Professional Golf Turf Management School	Cook Campus	T
	Plant Pathogens; Bacteria and Viruses (2hr)			
10/10/16	Principles of Pest Management: IPM Basics (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/11/16	Diseases and Insect Pests of Turf (3hr)	Emergency Pesticide Recertification Short Course	Cook Campus	I,L,T
10/12/16	Insects in Fine Turf: Insect Orders (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/12/16	Diseases and Insect Pests of Ornamentals: Abiotic Stress Disorders (2hr)	Professional Golf Turf Management School	Cook Campus	T
10/14/16	Advanced Turf Disease Workshop (6hr)	Advanced Turf Disease Short Course	Cook Campus	I,L,T
10/17/16	Turf Diseases: Red Thread / Snow Molds (2hr)	Professional Golf Turf Management School	Cook Campus	T
10/17/16	Principles of Pest Management: Scouting (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/18/16	Cultural Disease Control Strategies (3hr)	Emergency Pesticide Recertification Short Course	Cook Campus	I,L,T
10/19/16	Insects in Fine Turf: Growth and Development / Behavior (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/19/16	Diseases and Insect Pests of Ornamentals: Leaf, Needle and Transition Diseases / Cankers (2hr)	Professional Golf Turf Management School	Cook Campus	T
10/20/16	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Middlesex County	H
10/21/16	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Middlesex County	H
10/24/16	Turf Diseases: Pythium Diseases / Yellow Tuft (2hr)	Professional Golf Turf Management School	Cook Campus	T
10/24/16	Principles of Pest Management: Principles of Pest Control (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/26/16	Insects in Fine Turf: Nematodes (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
10/26/16	Diseases and Insect Pests of Ornamentals: Molds, Mildews, and Rusts / Mites (2hr)	Professional Golf Turf Management School	Cook Campus	T

**Appendix 3. (Continued)
Table A3.1. (Continued)**

Date	Title	Audience	Location	Participants¹
10/27/16	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Passaic County	H
10/31/16	Turf Diseases: Fairy Ring / Rhizoctonia Diseases (2hr)	Professional Golf Turf Management School	Cook Campus	T
10/31/16	Principles of Pest Management: Cultural Strategies (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/01/16	It's All About the Weather (1hr)	West Virginia Golf Course Superintendents Assoc.	Morgantown, WV	I,L,T
11/01/16	The Pythium Disease Complex (1hr)	West Virginia Golf Course Superintendents Assoc.	Morgantown, WV	I,L,T
11/02/16	Insects in Fine Turf: White Grubs (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/02/16	Diseases and Insect Pests of Ornamentals: Defoliators (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/07/16	Turf Diseases: Root Infecting Patch Diseases / Bentgrass Dead Spot (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/07/16	Principles of Pest Management: Fungicide Selection (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/09/16	Insects in Fine Turf: Billbugs and Annual Bluegrass Weevils (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/09/16	Diseases and Insect Pests of Ornamentals: Sucking Insects (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/10/16	Insects in Fine Turf: Lepids in Turf (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/10/16	Diseases and Insect Pests of Ornamentals: Borers - Lepids (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/11/16	Nematodes and Nematode Extraction (3hr)	General Plant Pathology Lab (11:770:311)	Cook Campus	C
11/14/16	Turf Diseases: Anthracnose / Dollar Spot / Copper Spot (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/14/16	Principles of Pest Management: Insecticide Selection (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/15/16	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Union County	H
11/16/16	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Essex County	H
11/17/16	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Mercer County	H
11/18/16	Insects in Fine Turf: Chinch Bugs and Green Bugs (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/18/16	Diseases and Insect Pests of Ornamentals: Borers - Beetles (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/21/16	Turf Diseases: Gray Leaf Spot / Leaf Spots (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/21/16	Principles of Pest Management: Biorational Pesticides (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/28/16	Turf Diseases: Rusts, Smuts, Molds, Mildews and Minor Leaf Blights (2hr)	Professional Golf Turf Management School	Cook Campus	T

**Appendix 3. (Continued)
Table A3.1. (Continued)**

Date	Title	Audience	Location	Participants¹
11/28/16	Principles of Pest Management: Turf Diagnostic Tips (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/30/16	Insects in Fine Turf: Moles Crickets and Crane Flies (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/30/16	Diseases and Insect Pests of Ornamentals (2hr)	Professional Golf Turf Management School	Cook Campus	T
12/01/16	Hold on to Your Ash! (1.5hr)	Natural Lands Stewardship Workshop	Middlesex County	H
12/06/16	25 Years of the Plant Diagnostic Lab (.5hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/06/16	The Basidiomycota in Turf: Fairy Ring and Thatch Collapse (1hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/07/16	Not Boxwood Blight: Other Diseases of Concern in NJ (1hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/08/16	Buckley's Bootcamp: If it's Summer, Must be Summer Patch (1hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/08/16	Buckley's Boot Camp: Buckwheat and the Land Shrimp (1hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/09/16	Hold on to Your Ash! (1.5hr)	Great Swamp Municipal Alliance Group	Morris County	H
12/13/16	Pest Bull Session: Diseases of Shade Trees (2hr)	Penn-Del Chapter of ISA	Philadelphia, PA	A
01/04/17	Cultural Strategies to Manage Disease in Sports Fields (1hr)	Eastern Pennsylvania Turf Conference	Valley Forge, PA	I,L,T
01/05/17	The Art and Science of Disease Diagnosis (1.5hr)	Landscape IPM Short Course	Cook Campus	L,T
01/09/17	Turf Diseases: Basic Plant Pathology (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/09/17	Principles of Pest Management: What is IPM? (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/10/17	Insects in Fine Turf: Introduction to Entomology / Structure and Function (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/10/17	Diseases and Insect Pests of Ornamentals: New Plant Pathogens; Bacteria and Viruses (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/11/17	Cultural Strategies to Manage Disease in Turf (1hr)	New York State Turf and Landscape Association	Yonkers, NY	C,G,H,I,L,N,T
01/11/17	Boxwood: Now You See Them, Soon You Won't (.5hr)	Professional Conference and Trade Show	Yonkers, NY	C,G,H,I,L,N,T
01/12/17	Basic Turf Diseases: Pick Your Best Defense (1.5hr)	Professional Conference and Trade Show	Yonkers, NY	C,G,H,I,L,N,T
01/12/17	The Complete White Grub (1hr)	Pest Management in Landscape Turf Short Course	Cook Campus	L,T
01/13/17	25 Years of the Plant Diagnostic Lab (.5hr)	Pest Management in Landscape Turf Short Course	Cook Campus	L,T
01/13/17	The Complete Turf Disease for Golf Courses (3hr)	Rutgers Turfgrass Symposium	Cook Campus	C
01/13/17	The Complete Turf Disease for Golf Courses (3hr)	Professional Golf Turf Management School: Three Week Course	Cook Campus	T
01/16/17	Turf Diseases: Basic Mycology (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/16/17	Principles of Pest Management: IPM Basics (1.5hr)	Professional Golf Turf Management School	Cook Campus	T

**Appendix 3. (Continued)
Table A3.1. (Continued)**

Date	Title	Audience	Location	Participants¹
01/17/17	Insects in Fine Turf: Insect Orders (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/17/17	Diseases and Insect Pests of Ornamentals: Abiotic Stress Disorders (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/18/17	Basic Turf Diseases: Pick Your Best Defense (1hr)	FALCAN / University of Maryland Pest Management Conference	Frederick, MD	I,L,T
01/20/17	The Complete Turf Disease for Golf Courses (3hr)	Professional Golf Turf Management School: Three Week Course	Cook Campus	T
01/23/17	Turf Diseases: Red Thread / Snow Molds (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/23/17	Principles of Pest Management: Scouting (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/24/17	Insects in Fine Turf: Growth and Development / Behavior (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/24/17	Diseases and Insect Pests of Ornamentals: Leaf, Needle and Transition Diseases / Cankers (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/25/17	Buckley's Turf Insect Bootcamp (4hr)	New York State Turf Association Southeast Regional Conference	Fishkill, NY	I,L,T
01/26/17	The Fungus Amongus: 2016 Year in Review (1hr)	New York State Turf Association Southeast Regional Conference	Fishkill, NY	I,L,T
01/26/17	Boxwood: Now You See Them, Soon You Won't (1hr)	New York State Turf Association Southeast Regional Conference	Fishkill, NY	I,L,T
01/26/17	Cultural Strategies to Manage Disease in Sports Fields(1hr)	New York State Turf Association Southeast Regional Conference	Fishkill, NY	I,L,T
01/29/17	A Silent Epidemic in Oak: The Northern Spread of Xylella Fastidiosa (1.5hr)	New York State Arborists Annual Conference	Suffern, NY	A,I
01/29/17	Hold on to Your Ash! (1.5hr)	New York State Arborists Annual Conference	Suffern, NY	A,I
01/30/17	Turf Diseases: Pythium Diseases / Yellow Tuft (2hr)	Professional Golf Turf Management School	Cook Campus	T
01/30/17	Principles of Pest Management: Principles of Pest Control (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/31/17	Insects in Fine Turf: Nematodes (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/31/17	Diseases and Insect Pests of Ornamentals: Molds, Mildews, and Rusts / Mites (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/03/17	Plants I Love to Hate! (1hr)	PLANT Western New York Trade Show and Education Day Conference	Buffalo, NY	C,G,H,I,L,N,T
02/03/17	Boxwood: Now You See Them, Soon You Won't (1hr)	PLANT Western New York Trade Show and Education Day Conference	Buffalo, NY	C,G,H,I,L,N,T
02/06/17	Turf Diseases: Fairy Ring / Rhizoctonia Diseases (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/06/17	Principles of Pest Management: Cultural Strategies (1.5hr)	Professional Golf Turf Management School	Cook Campus	T

**Appendix 3. (Continued)
Table A3.1. (Continued)**

Date	Title	Audience	Location	Participants¹
02/07/17	Insects in Fine Turf: White Grubs (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/07/17	Diseases and Insect Pests of Ornamentals: Defoliators (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/13/17	Turf Diseases: Root Infecting Patch Diseases / Bentgrass Dead Spot (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/13/17	Principles of Pest Management: Fungicide Selection (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/14/17	Insects in Fine Turf: Billbugs and Annual Bluegrass Weevils (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/14/17	Diseases and Insect Pests of Ornamentals: Sucking Insects (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/15/17	Basic Turf Diseases: Pick Your Best Defense (1hr)	Athletic Field Construction Short Course	Cook Campus	T
02/16/17	Diagnostic Tips for the Problem Lawn (.75hr)	LCA of MD-VA-DC Pesticide and Fertility Applicator Recertification Conference	Rockville, MD	I,L,T
02/16/17	Cultural Strategies to Manage Disease in Turf (.75hr)	LCA of MD-VA-DC Pesticide and Fertility Applicator Recertification Conference	Rockville, MD	I,L,T
02/20/17	Turf Diseases: Anthracnose / Dollar Spot / Copper Spot (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/20/17	Principles of Pest Management: Insecticide Selection (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/21/17	Insects in Fine Turf: Lepids in Turf (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/21/17	Diseases and Insect Pests of Ornamentals: Borers - Lepids (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/23/17	Boxwood: Now You See Them, Soon You Won't (1hr)	Connecticut Grounds Keeper Association Turf and Landscape Conference	Cromwell, CT	G,I,L, N,T
02/24/17	Anthracnose: The Scourge of the Modern Putting Green (1.5hr)	Andre & Son Turf Education Day	Montrose, PA	T
02/24/17	Dollar Spot: The Most Important Turf Disease (1.5hr)	Andre & Son Turf Education Day	Montrose, PA	T
02/27/17	Turf Diseases: Gray Leaf Spot / Leaf Spots (2hr)	Professional Golf Turf Management School	Cook Campus	T
02/27/17	Principles of Pest Management: Biorational Pesticides (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/28/17	Insects in Fine Turf: Chinch Bugs and Green Bugs (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
02/28/17	Diseases and Insect Pests of Ornamentals: Borers - Beetles (2hr)	Professional Golf Turf Management School	Cook Campus	T
03/01/17	Hold on to Your Ash! (1.5hr)	NJ Plants Professional Nursery and Landscape Show	Middlesex County	G,I,L, N,T

**Appendix 3. (Continued)
Table A3.1. (Continued)**

Date	Title	Audience	Location	Participants¹
03/01/17	Boxwood: Now You See Them, Soon You Won't (1hr)	NJ Plants Professional Nursery and Landscape Show	Middlesex County	G,I,L, N,T
03/02/17	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Camden County	H
03/06/17	Turf Diseases: Rusts, Smuts, Molds, Mildews and Minor Leaf Blights (2hr)	Professional Golf Turf Management School	Cook Campus	T
03/06/17	Principles of Pest Management: Turf Diagnostic Tips (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
03/07/17	Insects in Fine Turf: Moles Crickets and Crane Flies (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
03/07/17	Diseases and Insect Pests of Ornamentals (2hr)	Professional Golf Turf Management School	Cook Campus	T
03/09/17	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Hunterdon County	H
03/16/17	Summer Patch and Take All: The Rings of Death (1hr)	SiteOne University: Liverpool	Liverpool, NY	I,L,T
03/16/17	Cultural Strategies to Manage Disease in Turf (.75hr)	SiteOne University: Liverpool	Liverpool, NY	I,L,T
03/17/17	Summer Patch and Take All: The Rings of Death (1hr)	SiteOne University: Batavia New York	Batavia, NY	I,L,T
03/17/17	Cultural Strategies to Manage Disease in Turf (.75hr)	SiteOne University: Batavia New York	Batavia, NY	I,L,T
03/20/17	IPM and Scouting (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
03/22/17	Insecticide Selection and Use (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
03/23/17	Plants I Love to Hate! (1hr)	New York State Turf Association Adirondack Regional Conference	Lake Placid, NY	I,L,T
03/24/17	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Monmouth County	H
03/27/17	Least Toxic Products (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
03/28/17	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Ocean County	H
03/29/17	Might be Mites (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
03/30/17	Key Insect Pests in New Jersey Landscapes (3hr)	Master Gardeners Training Program	Ocean County	H
03/30/17	Nursery Crop Disease Review (3hr)	Nursery Crop Production (1:776:439)	Cook Campus	C
04/01/17	Basic Plant Pathology (1hr)	Certified Tree Expert Training Program	Cook Campus	A,L,N
04/01/17	Tree Disease Basics (2hr)	Certified Tree Expert Training Program	Cook Campus	A,L,N
04/03/17	Sucking Pests: Scale (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
04/04/17	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Atlantic County	H
04/05/17	Sucking Pests: Hoppers and True Bugs (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
04/05/17	The Art and Science of Disease Diagnosis (3hr)	Master Gardeners Training Program	Gloucester County	H

**Appendix 3. (Continued)
Table A3.1. (Continued)**

Date	Title	Audience	Location	Participants¹
04/10/17	Sucking Pests: Plant Lice (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
04/11/17 A,C,L,N	Insect Pests of Shade Trees (6hr)	Morris Arboretum School of Arboriculture	Philadelphia, PA	
04/12/17	Borers: Curculionids, Leaf Miners, and Gall Makers	Disease and Insects of Ornamental Plants (1.3hr)(11:770:391)	Cook Campus	C
04/17/17	Borers: Buprestids and Cerambycids (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
04/18/17	Hands on Diagnostics Training (3hr)	Master Gardeners Training Program	Hunterdon County	H
04/19/17	Borers: Scolytids (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
04/19/17	Basic Turf Problem Solving (3hr)	Master Gardeners Training Program	Gloucester County	H
04/23/17	Plants I Love to Hate! (1hr)	North Salem Conservation Advisory Council	North Salem, NY	H
04/24/17	Borers: Lepids; Defoliators: Chrysomelids and Curculionids (1.3hr)	Disease and Insects of Ornamental Plants (11:770:391)	Cook Campus	C
04/26/17	Defoliators: Lepids (1.3hr)	Disease and Insects of Ornamental Plants (11:776:391)	Cook Campus	C
04/27/17	Key Insect Pests in New Jersey Landscapes (3hr)	Master Gardeners Training Program	Monmouth County	H
05/01/17	Defoliators: Sawflies (1.3hr)	Disease and Insects of Ornamental Plants (11:770:391)	Cook Campus	C
05/23/17	Hold on to Your Ash! (1.5hr)	Millstone Township Shade Tree Commission	Monmouth County	H
05/24/17	Hold on to Your Ash! (1.5hr)	Basking Ridge Shade Tree Commission	Somerset County	H
06/15/17	Pest Walk Pine Meadow Christmas Tree Farm (1hr)	New Jersey Christmas Tree Growers	Burlington County	X
06/21/17	Plants I Love to Hate! (1hr)	Master Gardeners Training Program	Cook Campus	H
06/26/17	Exotic and Not So Exotic Bark Beetles (2hr)	Master Gardeners Training Program	Ocean County	H

¹ Audience Addressed: A=Arborists; C=College (Academic); Co=Construction; E=Engineers; F=Farmers; G=Greenhouse; H=Residential Clientele; Hf=Health Officers; I=Industry; L=Landscapers; N=Nursery Growers; S=State Officials; T=Turfgrass Managers; X=Christmas Tree Growers

Table A3.2. Complete listing of lectures presented by Sabrina Tirpak, PDL Principal Laboratory Technician, FY17.

Date	Title	Audience	Location	Participants¹
08/29/16	Key Insect Pests in New Jersey Landscapes (3hr)	Rutgers VETS Training Program	Newark, NJ	H,I,L
09/27/16	Plant Diagnostic Laboratory Tour (1.3hr)	Principles of Plant Pathology (16:765:531)	Cook Campus	C
10/11/16	Turf Disease Laboratory - Basic Mycology (3hr)	Professional Golf Turf Management School	Cook Campus	T
10/13/16	Turf Insect Laboratory - Insect Orders (3hr)	Professional Golf Turf Management School	Cook Campus	T
10/19/16	Household Insect Pests (3hr)	Master Gardeners Training Program	Newark, NJ	H
10/20/16	Turfgrass Insects Review (2hr)	Rutgers Turf Club GCSAA Turf Bowl Review	Cook Campus	C
10/25/16	Turf Disease Laboratory - Introduction to Microscopy (3hr)	Professional Golf Turf Management School	Cook Campus	T
10/27/16	Turf Insect Laboratory - White Grubs (3hr)	Professional Golf Turf Management School	Cook Campus	T
11/02/16	Diseases and Insect Pests of Ornamentals: Defoliators (2hr)	Professional Golf Turf Management School	Cook Campus	T
11/02/16	Insects in Fine Turf: White Grubs (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
11/08/16	Turf Disease Laboratory - Turfgrass Pathogens (3hr)	Professional Golf Turf Management School	Cook Campus	T
11/11/16	Plant Diagnostic Laboratory Tour (2hr)	General Plant Pathology Lab (11:776:311)	Cook Campus	C
11/15/16	Turf Insect Laboratory - Turfgrass Insect Pests (3hr)	Professional Golf Turf Management School	Cook Campus	T
11/17/16	Household Insect Pests (3hr)	Master Gardeners Training Program	Passaic County	H
11/22/16	Turf Disease Laboratory - Turfgrass Pathogens (3hr)	Professional Golf Turf Management School	Cook Campus	T
12/01/16	Turf Insect Laboratory - Turfgrass Insect Pests (3hr)	Professional Golf Turf Management School	Cook Campus	T
12/02/16	Household Insect Pests (3hr)	Rutgers VETS Training Program	Newark, NJ	H,I,L
12/06/16	Not EAB: Other New and Destructive Insect Pests (.5hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/08/16	Killers and Zombies: Parasitoids and Predators in the Landscape (1.5hr)	New Jersey Turfgrass Association Expo	Atlantic City, NJ	A,I,L,T
12/15/16	Turf Insect Laboratory - Turfgrass Insect Pests Review and Final (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
12/15/16	Turf Disease Laboratory - Turf Pathogens Review and Final (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
01/04/17	Key Insect Pests in New Jersey Landscapes (1.5hr)	Landscape IPM Short Course	Cook Campus	L,T
01/09/17	25 Years of the Plant Diagnostic Lab (1hr)	North Jersey Ornamental Horticulture Symposium: Turf Day	Randolph, NJ	A,I,L,T
01/11/17	Not EAB: Other New and Destructive Insect Pests (1hr)	North Jersey Ornamental Horticulture Symposium: Landscape Day	Randolph, NJ	A,I,L,T
01/17/17	Turf Disease Laboratory - Basic Mycology (3hr)	Professional Golf Turf Management School	Cook Campus	T
01/19/17	Turf Insect Laboratory - Insect Orders (3hr)	Professional Golf Turf Management School	Cook Campus	T
01/31/17	Not EAB: Other New and Destructive Insect Pests (1hr)	SavATree 2017 Sales Conference	Florham Park, NJ	A,L,T
02/01/17	Turf Disease Laboratory - Introduction to Microscopy (3hr)	Professional Golf Turf Management School	Cook Campus	T

**Appendix 3. (Continued)
Table A3.2. (Continued)**

Date	Title	Audience	Location	Participants¹
02/02/17	Turf Insect Laboratory - White Grubs (3hr)	Professional Golf Turf Management School	Cook Campus	T
02/14/17	Turf Disease Laboratory - Turfgrass Pathogens (3hr)	Professional Golf Turf Management School	Cook Campus	T
02/16/17	Turf Insect Laboratory - Turfgrass Insect Pests (3hr)	Professional Golf Turf Management School	Cook Campus	T
02/23/17	Not EAB: Other New and Destructive Insect Pests (.75hr)	Reed & Perrine Turf and Ornaments Seminar	Manalapan, NJ	A,L,T
02/27/17	Not EAB: Other New and Destructive Insect Pests (1hr)	Brooklyn Landscape Gardeners' Association Brooklyn, NY Annual Seminar	Brooklyn, NY	L,T
02/28/17	Turf Disease Laboratory - Turfgrass Pathogens (3hr)	Professional Golf Turf Management School	Cook Campus	T
03/01/17	Not EAB: Other New and Destructive Insect Pests (1hr)	SavATree 2017 Sales Conference	Danbury, CT	A,L,T
03/02/17	Turf Insect Laboratory - Turfgrass Insect Pests (3hr)	Professional Golf Turf Management School	Cook Campus	T
03/16/17	Turf Insect Laboratory - Turfgrass Insect Pests Review and Final (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
03/16/17	Turf Disease Laboratory - Turf Pathogens Review and Final (1.5hr)	Professional Golf Turf Management School	Cook Campus	T
03/29/17	Turf Disease Laboratory - Prepared Slides (2hr)	Turf Pest Science (11:776:408)	Cook Campus	C
04/01/17	Common Insects, Life Cycle & Control Using IPM/PHC & Pesticides (1hr)	Certified Tree Expert Training Program	Cook Campus	A,L,N
04/01/17	Biotic vs. Abiotic Problems (.75hr)	Certified Tree Expert Training Program	Cook Campus	A,L,N
04/01/17	PHC and Growing Degree Days (1hr)	Certified Tree Expert Training Program	Cook Campus	A,L,N
04/04/17	Household Insect Pests (3hr)	Household Insect Pests (3hr) - ST	Ocean County	H
04/05/17	Turf Disease Laboratory - Diagnosing Diseased Turf (2hr)	Turf Pest Science (11:776:408)	Cook Campus	C
05/11/17	Household Insect Pests (3hr)	Household Insect Pests (3hr) - ST	Monmouth County	H
06/21/17	Where'd THAT come from? "New" Pests to Keep an Eye on in the Landscape (.75hr)	Master Gardeners Training Program	Cook Campus	H

¹ Audience Addressed: A=Arborists; C=College (Academic); Co=Construction; E=Engineers; F=Farmers; G=Greenhouse; H=Residential Clientele; Hf=Health Officers; I=Industry; L=Landscape; N=Nursery Growers; S=State Officials; T=Turfgrass Managers; X=Christmas Tree Growers

Table A3.3. Complete listing of lectures presented by Dr. Stephanie Murphy, STL Director, FY17.

Date	Title	Audience	Location	Participants¹
07/19/16	Regulations Relating to Acid-Producing Soils in New Jersey (1hr)	International Conference on Acid-Sulfate Soils	College Park, MD	C, S
09/01/16	Soil Testing: Why and How (3hr)	Rutgers VETS Training Program	Cook Campus	H, L
09/07/16	Lecture 1: Concepts of Soil, Its Place in the Ecosystem (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
09/12/16	Lecture 2: Soil Science History, Present Perspectives (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
09/14/16	Lecture 3: Variability of Soils. Development and Classification (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
09/19/16	Lecture 4: Soils of New Jersey (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
09/21/16	Lecture 5: Soil Mapping (WebSoilSurvey) (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
09/26/16	Lecture 6: Mineral components of Soil (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
09/28/16	Lecture 7: Bulk Density, Porosity (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/03/16	Lecture 8: Physical Degradation of Soil. Pulverizing, Compaction, Smearing, Sealing. (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/05/16	Lecture 9: Field Trip (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/10/16	Lecture 10: Soil Aeration. Processes, Status, Implications. (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/12/16	Lecture 11: Soil within the Hydrologic Cycle (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/17/16	Lecture 12: Soil-Plant-Atmosphere Continuum (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/19/16	Lecture 13: Soil Erosion Processes, Prevention, and Implications (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/24/16	Lecture 14: Soil as Habitat for Organisms. Primary Production and Energy Transfer (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/26/16	Lecture 15: Nutrient Cycling: Carbon. Organic Components of Soil (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
10/31/16	Lecture 16: Soil Fertility: Supporting Vegetation (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
11/02/16	Lecture 17: Field Trip (on campus) (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
11/03/16	Soil testing at Rutgers Soil Testing Laboratory (2hr)	Soil Fertility (11:776:440)	Cook Campus	C
11/07/16	Lecture 18: Soil Reaction (pH): Factors, Importance, Management. (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
11/09/16	Lecture 19: More Geochemical Cycling: Essential Nutrients (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
11/14/16	Lecture 20: Soil Degradation: Nutrient Depletion, Chemical Contamination (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
11/16/16	Lecture 21: Soil Degradation: Desertification. Salinity/Sodicity. Irrigation. (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
11/21/16	Lecture 22: Functions of Soil in the Environment. Value of Soils' Ecosystem Services. (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C

**Appendix 3. (Continued)
Table A3.3. (Continued)**

Date	Title	Audience	Location	Participants,
11/28/16	Lecture 23: Heat Transfer in Soil. Soils and Climate.	Soils and Society (11:375:102) (1.3hr)	Cook Campus	C
11/30/16	Lecture 24: Soils' Support of Societies' Infrastructure.	Soils and Society (11:375:102) Urban Soil. Waste Disposal. (1.3hr)	Cook Campus	C
12/05/16	Lecture 25: Soil/Land Loss. Food Security and Other	Soils and Society (11:375:102) Costs of Soil Degradation (1.3hr)	Cook Campus	C
12/07/16	Lecture 26: Soil Management and Sustainability, BMP's. Regulatory and Voluntary Efforts to Protect Soil. Restoration (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
12/12/16	Class Presentation of Student Projects (day 1) (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
12/14/16	Class Presentation of Student Projects (day 2) (1.3hr)	Soils and Society (11:375:102)	Cook Campus	C
12/15/16	Soil testing at Rutgers Soil Testing Laboratory:	Soils and Society (11:375:102) Lab Tour / Extra Credit (3hr)	Cook Campus	C
12/21/16	Final Exam (3hr)	Soils and Society (11:375:102)	Cook Campus	C
02/07/17	Soil Testing & Fertility Research Rutgers: Summary	MidAtlantic Soil Testing & Plant Analysis (0.5hr)	Richmond, VA Working Group Meeting Edison, NJ	C H
02/24/17	Start with the Soil: The Groundwork for Healthy Plants (1hr)	NJ Flower and Garden Show Plants (1hr)	Cook Campus	C
03/01/17	Soil Testing Laboratory Tour (2hr)	Chinese Delegation	Freehold, NJ	A, ¹
03/29/17	Soil Health for Healthy Trees (0.75hr)	Shade Tree Spring Forum	Passaic County	H
04/20/17	Soil Testing/Soil Fertility and Health (3hr)	Master Gardener Training		

¹ Audience Addressed: A=Arborists; C=College (Academic); Co=Construction; E=Engineers; F=Farmers; G=Greenhouse; H=Residential Clientele; Hf=Health Officers; I=Industry; L=Landscape; N=Nursery Growers; S=State Officials; T=Turfgrass Managers; X=Christmas Tree Growers



Plant Diagnostic Laboratory

New Jersey Agricultural Experiment Station
Rutgers, The State University of New Jersey
Ralph Geiger Turfgrass Education Center
20 Indyk-Engel Way
North Brunswick, NJ 08902

Soil Testing Laboratory

New Jersey Agricultural Experiment Station
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